



PRESIDENTS COUNCIL

**September 7, 2016
10:00 a.m. – 3:00 p.m. (CST)**

**Hilton Chicago O'Hare – Second Floor, Room 2033
Chicago O'Hare International Airport**

Directions: For those flying, Terminals 1, 2, & 3 wrap around the back of the hotel. Proceed to baggage claim and either a) cross the street to the hotel, or b) take escalators and elevators to the lower level and proceed to the hotel. For those driving, please see attached parking directions.

A G E N D A

10:00 – 10:15 a.m. **Introductions / Meeting Objectives** (Shamus Hurley, Council Chairman)

10:15 a.m. – 3:00 p.m. **Open Discussion of Topics** [*lunch will be served at 12:00 pm*]

➤ **Discussion of Overarching Industry Trends**

- **Workforce Issues** (hiring, retention, succession planning, health care costs, labor law changes, benefits, etc.)
- **Sales Channels** (Reps, engineers, and end-users)
- **Procurement** (engineering pre-selection, value based, design-build, construction manager at risk, bidding behavior, pace of projects, effects of American Iron and Steel provisions, etc.)
- **Legislative / Regulatory and Non-Regulatory Drivers** (state/Federal regulations, legislative drivers, appropriations, drought and floods, algal blooms, Flint, MI, lead, *Legionella*, ballast water, etc.)
- **Economic Outlook** (WWEMA/Boenning Leading Index Report, market analysis, forecasts, etc.)
 - **Domestic and international** (Asia Pacific, Europe, Latin America, Middle East and Africa)
 - **Municipal, commercial, and industrial**
 - **Funding** (SRFs, WIFIA, PABs, P3s, affordability)
 - **M&A activities**
 - **International and emerging markets** (Brexit, currency impacts, terrorism)
- **Innovation** (centers, clusters, Isle model, role of manufacturers, etc.)

➤ **Election 2016**

➤ **WWEMA Update**